

REFERENCES

- Alhazmi, T., & McCaffer, R. (2000). Project procurement system selection model. *Journal of Construction Engineering and Management*, 126 (3), 176-184.
- Avery, D. (2006, April). How collaborative commercial strategies give certainty to the delivery of major railway infrastructure projects. *In proceedings of the PMICOS 2006 Annual Conference*, (pp 23-26). Orlando.
- Badenfelt, U. (2010). Fixing the contract after the contract is fixed: a study of incomplete contracts in IT and construction projects. *International Journal of Project Management*, 29(5), 568-576.
- Boukendour, S., & Bah, R. (2001). The guaranteed maximum price contract as call option. *Journal of Construction Management and Economics*, 19, 563-567.
- Bower, D., Ashby, G., Gerald, K. and Smyk, M. (2002). Incentive mechanism for project success. *Journal of Management in Engineering*, 18 (1), 37-43.
- Bresnen, M., & Marshall, N. (2000). Motivation commitment and the use of incentives in partnerships and alliances. *Construction Management and Economics*, 18(1), 58-98.
- Broome, J., & Perry, J. (2002). How practitioners set share fractions in target cost contracts. *International Journal of Project Management*, 20(1), 59-66.
- Cantirino, J., & Fodor, S. (1999). Construction delivery systems in the United States. *Journal of Corporate Real Estate*, 1(2), 169-77.
- Chan, D.W.M., & Chan, J.H.L. (2012). Developing a Performance Measurement Index (PMI) for Target Cost Contracts in Construction: A Delphi Study. *Construction Law Journal*, 28(8), 590-613.
- Chan, J.H.L., Chan, D.W.M., Chan, A.P.C., & Lam, P.T.I. (2011a). Developing a fuzzy risk assessment model for guaranteed maximum price and target cost contracts in construction. *Journal of Facilities Management*, 9(1), 34-51.

- Chan, J.H.L., Chan, D.W.M., Chan, A.P.C., & Lam, P.T.I. (2012). Risk mitigation strategies for guaranteed maximum price and target cost contracts in construction: A factor analysis approach. *Journal of Facilities Management*, 10(1), 6-25.
- Chan, J.H.L., Chan, D.W.M., Lam, P.T.I., & Chan, A.P.C. (2011b). Preferred risk allocation in target cost contracts in construction. *Facilities*, 29 (13/14), 542-562.
- Chan, D.W.M., Chan, A.P.C., Lam, P.T.I., Lam, E.W.M., & Wong, J.M.W. (2007). *An Investigation of Guaranteed Maximum Price (GMP) and Target Cost Contracting (TCC) Procurement Strategies in Hong Kong Construction Industry* (Research Monograph). Department of Building and Real Estate, The Hong Kong Polytechnic University, Hong Kong.
- Chan, D.W.M., Chan, A.P.C., Lam, P.T.I., & Wong, J.M.W. (2010a). Identifying the critical success factors for target cost contracts in the construction industry. *Journal of Facilities Management*, 8(3), 179-201.
- Chan, D.W.M., Chan, A.P.C., Lam, P.T.I., & Wong, J.M.W. (2011c). An empirical survey of the motives and benefits of adopting guaranteed maximum price and target cost contracts in construction. *International Journal of Project Management*, 29, 577-590.
- Chan, D.W.M., Lam, P.T.I., & Chan, A.P.C. (2010b). Achieving better performance through target cost contracts: The tale of an underground railway station modification project. *Facilities*, 28(5), 261-277.
- Chan, D.W.M., Lam, P.T.I., & Chan, A.P.C. (2011d). Guaranteed Maximum Price (GMP) Contracts in Practice – A Case Study of a Private Office Development Project in Hong Kong. *Engineering, Construction and Architectural Management*, 18 (2), 188-205.
- Chan, D.W.M., Lam, P.T.I., Chan, A.P.C., & Wong, J.M.W. (2011e). Guaranteed maximum price (GMP) contracts in practice: A case study of a private office development project in Hong Kong. *Engineering, Construction and Architectural Management*, 18(2), 185-205.

- Clough, R.H., & Sears, G.A. (1994). *Construction Contracting* (6th ed.). New York: Wiley-Interscience Publication.
- Construction Industry Review Committee. (2001, January). *Construct for Excellence- Report of Construction Industry Review Committee*. Hong Kong. Retrieved from <http://www.legco.gov.hk/yr0001/english/panels/plw/papers/plw0611-487e-scan.pdf>.
- Davis, P.R., & Stevenson, D. (2001). Guaranteed Maximum Price contracts in Western Australia. Retrieved from http://cms.3rdgen.info/3rdgen_sites/107/resource/04%20cm4%20davis.pdf.
- Fan, A.C.W. & Greenwood, D. (2004). "Guaranteed maximum price for the project?". *Surveyors Times*, The Hong Kong Institute of Surveyors, March, pp. 20-1.
- Gander, A., & Hemsley, A. (1997). Guaranteed maximum price contracts. *CSM*, January, 38-9.
- Hong Kong Housing Authority. (2006). *Internal Guidelines for Guaranteed Maximum Price Contract Procurement Based on Private Sector Model*. Hong Kong: Hong Kong SAR Government.
- Hsieh, H.F., & Shannon, S.E. (2005). Three approaches to qualitative content analysis. *Qualitative health research*, 15(9), 1277-1288.
- King, N. (2004). Using interviews in qualitative research. In C. Cassel & G. Symon (Eds.), *Essential guide to qualitative methods in organizational research* (pp 17-43). London: Sage publications.
- Lewis, D. (2002). Dispute resolution in the New Hong Kong International Airport Core programme projects - postscripts. *The International Construction Law Review*, January.
- Lewis, S. (1999). GMP contracts: are they worth the risk. *Construction Law*, 10(3), 25-27.

- Masterman, J. W. E. (2002). *An Introduction to building procurement systems* (2nd ed.). London: Taylor & Francis.
- Mills, R.S., & Harris, E.C. (1995). Guaranteed maximum price contracts. *Construction Law*, 573(95), 28-31.
- Moore, C., Mosley, D., & Slagle, M. (1992). Partnering guidelines for win-win project management. *Project Management Journal*, 22(1), 18-21.
- National Economic Development Office, Civil Engineering Economic Development Committee. (1982, October). *Target Cost Contracts – A Worthwhile Alternative*. London. National Economic Development Office Publications.
- Nicolini, D., Holti, R. & Perry, J. Smalley, M. (2001). Integrating project activities: the theory and practice of managing the supply chain through clusters. *Construction Management and Economics*, 19(1), 37-47.
- Perry, J.G., & Barnes, M. (2000). Target cost contracts: an analysis of the interplay between fee, target, share and price. *Engineering, Construction and Architectural Management*, 7(2), 202-208.
- Rameezdeen, R., & Silva, S.D. (2002). Trends in construction procurement systems in Sri Lanka. *Built-Environment-Sri Lanka*, 2(2), 2-9.
- Sekaran, U. (2003). *Research methods for business: A skill building approach* (4th ed.). United States of America: John Wiley and Sons.
- Tan, W. (2002). *Practical research methods*. Singapore: Pearson Education Asia Pte Ltd.
- Tang, S.L., & Lam, R.W.T. (2003). Applying the target cost contract concept to price adjustments for design-and-build contracts. *Hong Kong Engineer*, September, 18-19.
- Tay, P., McCauley, G., & Bell, B. (2000). Meeting client's needs with GMP. *The Building Economist*, June, 4-5.

- Turner, R. J. (2004). Farsighted project contract management: incomplete in its entirety. *Construction Management and Economics*, 20(1), 75-83.
- Walker, D., & Hampson, K. (Eds.).(2003). *Procurement strategies- A Relationship-based approach*. Hoboken: Blackwell Publishing.
- Williams, T., Williams, M., & Ryall, P. (2013).Target cost contracts: adopting innovative incentive mechanisms to improve the project delivery process. *In proceedings of the 29th Annual ARCOM Conference*, (pp759-768).Retrieved fromhttp://www.arcom.ac.uk/-docs/proceedings/ar2013-07590768_Williams_Williams_Ryall.pdf.
- Wong, A.K.D. (2006). The application of a computerized financial control system for the decision support of target cost contracts. *Journal of Information Technology in Construction*,11, 257-268.
- Yin, R.K. (2003).*Case study research design and methods* (3rd ed.). United States of America: Sage publications.
- Zaghloul, R., & Hartman, F. (2003). Construction contracts: The cost of mistrust. *International Journal of Project Management*, 21(6), 419-424.
- Zimina, D., Ballard, G., & Pasquire, C. (2012). Target value design: using collaboration and a lean approach to reduce construction cost. *Construction Management and Economics*, 30(5), 383-398.